

Ajinomoto Co., Inc.

Consolidated Results

Third Quarter Ended December 31, 2016

This document has been translated from the original Japanese as a guide for non-Japanese investors. It contains forward-looking statements based on a number of assumptions and beliefs made by management in light of information currently available. Actual financial results may differ materially depending on a number of factors, including changing economic conditions, legislative and regulatory developments, delay in new product launches, and pricing and product initiatives of competitors.

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SUMMARY OF FINANCIAL STATEMENTS (Consolidated)

Third quarter results for the year ending March 31,2017

Ajinomoto Co., Inc. January 31, 2017

Stock Code: 2802 Listed Tokyo exchanges:

URL:

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President: Takaaki Nishii General Manager
Scheduled date of submission of quarterly report: February 10, 2017 Finance and Accounting

Scheduled date of starting payment of dividend: - Department

Creation of supplementary quarterly results
Yes Telephone: 813 5250-8161

materials:

Quarterly results briefing:

No

1. Consolidated Financial Results for the Nine Months Ended December 31, 2016

1) Consolidated Operating Results

Millions of yen, rounded down

| | Nine months e | nded December 31, | Nine months ended December 31, | | |
|---|---------------|-------------------|--------------------------------|----------|--|
| | | 2016 | 2015 | | |
| | | Change % | | Change % | |
| Net sales | 811,775 | (10.1) | 902,600 | - | |
| Operating income | 68,889 | (12.8) | 78,991 | - | |
| Ordinary income | 74,269 | (10.4) | 82,871 | - | |
| Profit attributable to owners of parent | 45,358 | (43.3) | 80,063 | - | |
| Earnings per share (¥) | ¥79.22 | - | ¥135.66 | - | |
| Fully diluted earnings per share (¥) | - | - | - | - | |

Note: "Change %" indicates the percentage change compared to the same period of the previous fiscal year.

Comprehensive income:

Nine months ended December 31, 2016: ¥ 69,504 million (11.1%) Nine months ended December 31,2015: ¥ 62,550 million (-%)

Note1: At the end of the fiscal year ended March 31, 2016, the Company finalized a provisional accounting treatment related to the business combination. The impact of the finalization of the provisional accounting treatment has been reflected in the nine-month period consolidated financial statements for the fiscal year ended March 31, 2016.

Note2: The impact of the retrospective restatement in accordance with the change in accounting policy has been reflected in the figures for the nine-month period of the fiscal year ended March 31, 2016. Due to amounts being restated, the year-on-year change % for the quarter of the fiscal year has not been recorded.

2) Financial Position

Millions of yen, rounded down

| | , , | | | |
|--------------------------------|-------------------------|----------------------|--|--|
| | As of December 31, 2016 | As of March 31, 2016 | | |
| Total assets | 1,328,147 | 1,262,113 | | |
| Net assets | 706,389 | 691,928 | | |
| Shareholders' equity ratio (%) | 47.7% | 49.1% | | |
| Book value per share (¥) | ¥1,114.03 | ¥1,066.84 | | |
| 01 1 11 1 | | V00 4 000 'III' | | |

Shareholders' equity:

As of December 31, 2016:

4634,032 million

As of March 31, 2016:

4619,872 million

Note: The impact of the retrospective restatement in accordance with a change in accounting policy has been reflected in the figures for the fiscal year ended March 31, 2016.



2. Dividends

| | FY ended March 31, 2016 | FY ending March 31, 2017 | FY ending March 31, 2017 (forecast) |
|--------------------|----------------------------|-----------------------------|--|
| Dividend per share | | | |
| Interim | ¥13.00 | ¥15.00 | ¥- |
| Year-end | ¥15.00 | ¥- | ¥15.00 |
| Annual | ¥28.00 | ¥- | ¥30.00 |

Note: Revisions to dividend forecasts in the period under review: None

3. Forecast for the Fiscal Year Ending March 31, 2017

Millions of yen rounded down

| | FY | ending | | | |
|---|----------------|--------|--|--|--|
| | March 31, 2017 | | | | |
| | Change (%) | | | | |
| Net sales | 1,095,000 | (7.5) | | | |
| Operating income | 81,500 | (10.3) | | | |
| Ordinary income | 83,700 | (11.1) | | | |
| Profit attributable to owners of parent | 44,500 | (29.8) | | | |
| Earnings per share | ¥77.83 | - | | | |

Note1: Revisions to consolidated earnings forecasts in the period under review: None

Note2: Due to retrospective restatement in accordance with a changing accounting policy being reflected, the changes represent comparisons of the previous fiscal year after adjusted.

Notes:

1) Transfer of important subsidiaries during the period (Transfers of certain subsidiaries resulting in changes in the scope of consolidation): Yes

Newly consolidated: -

Removed from scope of consolidation: 1 company (Ajinomoto Pharmaceuticals Co., Ltd.) (Currently EA Pharma Co., Ltd.)

Note: For more information, see page 9, "2.SUMMARY INFORMATION (NOTES) (1) Transfer of important subsidiaries in the nine-month period under review."

2) Adoption of special accounting methods for preparation of quarterly financial statements: Yes

Note: For more information, see page 10, "2. SUMMARY INFORMATION (NOTES) (3) Adoption of special accounting methods for preparation of quarterly financial statements."

3) Changes in accounting policy, changes in accounting estimates, and retrospective restatements

- (1) Changes in line with revision to accounting standards: None
- (2) Other changes: Yes
- (3) Changes in accounting estimates: None
- (4) Retrospective restatements: None

Note: For more information, see page 10, "2. SUMMARY INFORMATION (NOTES) (4) Changes in accounting policy, changes in accounting estimates, and retrospective restatements".

4) Number of shares outstanding (ordinary shares)

(1) Number of shares outstanding at end of period (including treasury shares):

December 31, 2016: 571,863,354 shares

March 31, 2016: 583,762,654 shares



(2) Number of treasury shares at end of period December 31, 2016: 2,728,607 shares

March 31, 2016: 2,724,205 shares

(3) Average number of shares during period April 1,2016 to December 31,2016: 572,572,823 shares April 1,2015 to December 31,2015: 590,171,632 shares

*Status of implementation of quarterly review procedures

This quarterly kessan tanshin document is outside the scope of quarterly review procedures based on the Financial Instruments and Exchange Act. As of the time of its disclosure, quarterly review procedures with respect to the quarterly financial statements were in the process of being implemented.

*Forward-looking statements, such as business forecasts, made in these financial statements are based on management's estimates, assumptions and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations. For more information regarding our business forecasts, see supplementary results materials page 9, "1. QUALITATIVE INFORMATION ON NINE-MONTH PERIOD CONSOLIDATED RESULTS (3) Explanation of consolidated earnings forecasts."

*Method of obtaining supplementary results materials

Supplementary results materials will be published on the website of Ajinomoto Co., Inc. ("the Company") on Tuesday, January 31, 2017.



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1. QUALITATIVE INFORMATION ON NINE-MONTH PERIOD CONSOLIDATED RESULTS

Owing to a change in accounting policy of EA Pharma Co., Ltd. (hereafter "EA Pharma," formerly Ajinomoto Pharmaceuticals Co., Ltd.), an equity-method affiliate of Ajinomoto, effective from at the first quarter of the fiscal year under review (April 1, 2016 to June 30, 2016), comparisons with results of the previous fiscal year and the first nine-month period of that year are based on retroactively revised figures for those periods. For details, please refer to page 10, "2. SUMMARY INFORMATION (NOTES) (4) Changes in accounting policy, changes in accounting estimates, and retrospective restatements."

Also, at the end of the previous fiscal year, the Company decided on a provisional accounting treatment related to the business combination of Ajinomoto General Foods, Inc. (hereafter "AGF"). Consolidated results for the first nine months of the previous fiscal year have been revised to reflect a significant change in the initial distribution of the acquisition cost of AGF. For details, please refer to page 19, "3. CONSOLIDATED NINE-MONTH PERIOD FINANCIAL STATEMENTS (3) Notes to the consolidated financial statements (Business Mergers, etc.)."

(1) Explanation of operating results

During the nine-month period under review, the global economy as a whole remained in a moderate recovery, with improving conditions in the United States and Europe offsetting weakness in the economies of some emerging countries.

The Japanese economy remained in a moderate recovery and the employment environment continued to improve despite the strong yen's impact on corporate earnings and signs that the recovery in capital investment was stagnating.

In this environment, Ajinomoto is implementing its 2014–2016 Medium-Term Management Plan with the aim of becoming a "Genuine Global Specialty Company". Under this plan, the Company is striving to "Advance New Growth Drivers" and "Reinforce the Business Structure" by pursuing specialty businesses, while also endeavoring to "Build a Stronger Management Foundation" to guide the Company over the longer term.

Consolidated sales for the first nine months of the fiscal year declined 10.1% year on year, or ¥90.8 billion, to ¥811.7 billion. The decline was mainly due to the impact of shifting EA Pharma from consolidated subsidiary status to an equity-method affiliate upon restructuring of the Company's pharmaceuticals business as well as a forex-related decline in sales of seasonings and processed foods (international) and a large drop in sales of animal nutrition products. Operating income fell 12.8%, or ¥10.1 billion, to ¥68.8 billion, mainly reflecting a large decline in profits on animal nutrition products and the forex impact. Ordinary income declined 10.4%, or ¥8.6 billion, to ¥74.2 billion. Profit attributable to owners of parent fell 43.3%, or ¥34.7 billion, to ¥45.3 billion, with the decline largely reflecting the absence of the gain on the sale of the Company's entire equity stake in Nissin-Ajinomoto Alimentos Ltda. that was posted as an extraordinary gain in the Company's consolidated accounts for the first nine months of the previous fiscal year.

Consolidated operating results by segment

Results for individual business segments are summarized below.

From the first quarter of the current fiscal year, reporting segments have been changed, and results for the same periods of the previous fiscal year have been restated to match the new segment classifications following this change.



Billions of yen, rounded down

| | | YoY | YoY | Operating | YoY | YoY |
|-----------------------------|-----------|----------|----------|-----------|----------|----------|
| | Net sales | change - | change - | income | change - | change - |
| | | amount | percent | moonic | amount | percent |
| Japan food products | 298.2 | (4.9) | 98.4% | 31.4 | 5.3 | 120.5% |
| International food products | 315.7 | (38.9) | 89.0% | 30.8 | (4.4) | 87.4% |
| Life support | 92.0 | (18.6) | 83.1% | 3.4 | (7.4) | 31.7% |
| Healthcare | 61.7 | (2.9) | 95.5% | 4.0 | (0.5) | 87.5% |
| Other business | 44.1 | (25.3) | 63.5% | (0.9) | (3.0) | - |
| Total | 811.7 | (90.8) | 89.9% | 68.8 | (10.1) | 87.2% |

Note: Domestic and overseas sales of ACTIVA® products to food processing companies, and savory seasonings are included in the Japan Food Products segment. Domestic and overseas sales of umami seasoning AJINO-MOTO® for the food processing industry and nucleotides and sweeteners are included in the International Food Products segment.

1) Japan Food Products Segment

Japan Food Products segment sales decreased 1.6%, or ¥4.9 billion, to ¥298.2 billion, as growth in sales of Japan frozen foods was offset by a decline in sales of coffee products and Japan seasonings and processed foods due to the effect of the sale of a subsidiary. Operating income, however, increased 20.5%, or ¥5.3 billion, to ¥31.4 billion, mainly owing to the increase in Japan sales of frozen foods and profits on sales of Japan seasonings and processed foods.

Seasonings and processed foods: Sales of our home use products increased year on year, despite flat sales of Chinese menu seasoning *Cook Do®*. The category's overall sales gain was driven by strong sales of other products, including *Knorr® Cup Soup* and tube-type Chinese seasoning paste *Cook Do®* Koumi Paste.

Sales of restaurant and industrial seasonings and processed foods declined year on year, owing to the impact of the sale of a subsidiary and the forex impact on overseas sales of *ACTIVA®*, a food enzyme (transglutaminase).

As a result of the above trends, overall sales of seasonings and processed foods in the Japan Food Products segment were less than in the first nine months of the previous year.

Frozen foods: Sales of home use frozen foods expanded year on year, driven by strong growth in sales of *Gyoza*, which were boosted by strengthening of sales campaigns, as well as higher sales of *Yawaraka Wakadori Kara-Age* (fried chicken) and *THE CHA-HAN* (fried rice).

Sales of frozen foods targeted at the restaurant and industrial market increased year on year on strong sales of chicken and dessert product offerings.

As a result, overall sales of frozen foods were higher than in the first nine months of the previous year.

Coffee products: Sales of home use coffee products declined year on year, as sales gains by 3-in-1 stick products were outweighed by a decline in sales of instant coffee, bottled coffee products, and gift-packaged products.

Sales of restaurant and industrial coffee products decreased, owing to lower sales to major customers.



As a result, overall sales of coffee products were lower than during the same period of the previous fiscal year.

2) International Food Products Segment

International food products segment sales fell 11.0%, or ¥38.9 billion, to ¥315.7 billion, as the strong yen depressed yen-based sales of overseas seasonings and processed foods, frozen foods, and umami seasonings and sweeteners for processed food manufacturers. The negative forex impact also depressed segment operating income, which fell 12.6%, or ¥4.4 billion, to ¥30.8 billion.

Seasonings and processed foods: In Asia, many products posted year-on-year sales gains on a local-currency basis—including umami seasoning *AJI-NO-MOTO®* in Indonesia and Vietnam, *RosDee®* flavor seasonings in Thailand, and *Masako®* flavor seasonings in Indonesia. On a yen-basis, however, sales of these products fell below previous-year levels owing to unfavorable forex rates.

In the Americas, region-wide sales decreased as the negative effect of exchange rate fluctuations offset growth in sales on a local-currency basis of such products as the flavor seasoning *Sazón*® in Brazil.

Sales in Europe and Africa declined sharply on an overall basis, as sales of *AJI-NO-MOTO®* in Africa decreased significantly from the same period of the previous fiscal year.

As a result, overall sales of seasonings and processed foods were lower than during the same period of the previous fiscal year.

Frozen foods: Overseas sales of frozen foods fell year on year, owing to a decline in sales at Ajinomoto Windsor, Inc., and the negative impact of the strong yen.

Umami seasonings for processed food manufacturers and sweeteners: Sales of *AJI-NO-MOTO*® to the food processing industry were less than in the first nine months of the previous fiscal year, as higher average sales prices in Japan offset by lower domestic and overseas sales volumes and the negative forex impact on overseas sales expressed in yen.

Sales of nucleotides were around the same level as a year earlier, as strong increases in overseas sales volumes offset the negative forex impact and lower average sales prices in Japan and overseas.

Sales of sweeteners fell year on year, adversely affected by lower sales volumes of aspartame for the processing industry and the adverse forex impact.

Overall, sales of umami seasonings for processed food manufacturers and sweeteners were sharply lower than in the same period of the previous fiscal year.

3) Life Support Segment

Life Support segment sales fell 16.9%, or ¥18.6 billion, to ¥92.0 billion. Sales of specialty chemicals were up year on year, but sales of animal nutrition products were sharply lower. Segment operating income declined 68.3%, falling ¥7.4 billion to ¥3.4 billion, owing to lower profits on sales of specialty chemicals and a large drop in income from animal nutrition.

Animal nutrition: Lysine sales fell sharply in the first nine months of the fiscal year, as both sales volume and prices



were lower than a year earlier. Threonine sales volume was were up year on year and tryptophan volumes increased sharply. However, sales prices for both products were sharply lower than a year earlier, resulting in sales declines for both. Sales of specialty products, such as Valine, were up year on year.

Overall, sales of animal nutrition products were sharply lower than in the same period of the previous fiscal year.

Specialty chemicals: Sales of specialty chemicals increased year on year, as strong sales of insulation film for build-up printed wiring board used in semiconductor packaging offset lower sales of cosmetics ingredients, which fell owing to unfavorable forex rates.

4) Healthcare Segment

Healthcare segment sales decreased 4.5%, or ¥2.9 billion to ¥61.7 billion, owing to declines in sales of amino acids for pharmaceuticals and foods as well as in sales of pharmaceutical custom manufacturing services. Segment operating income decreased 12.5%, or ¥0.5 billion, to ¥4.0 billion, as a sharp increase in the profitability of our pharmaceutical custom manufacturing service was offset by lower profits on sales of amino acids for pharmaceuticals and foods.

Amino acids: Sales of our amino acids for pharmaceuticals and foods declined year on year, as unfavorable forex rates depressed overseas sales, offsetting sales growth in Japan. The pharmaceutical custom manufacturing service also saw revenues fall as forex rates negatively affected sales in Europe.

As a result, overall sales of amino acids were lower than a year earlier.

5) Other Business

Other business sales decreased 36.5%, or ¥25.3 billion, to ¥44.1 billion, reflecting the impact of shifting EA Pharma from consolidated subsidiary status to an equity-method affiliate upon restructuring of the Company's pharmaceuticals business. The segment posted an operating loss of ¥0.9 billion, representing a ¥3.0 billion deterioration from the previous year's result.

(2) Explanation of financial position

As of December 31, 2016, total assets stood at ¥1,328.1 billion, ¥66.0 billion higher than the ¥1,262.1 billion on the balance sheet at the end of the previous fiscal year. The increase reflects the acquisition of an equity stake in Promasidor Holdings Limited and AGF's acquisition of previously licensed trademarks from Koninklijke Douwe Egberts B.V.

Total liabilities totaled ¥621.7 billion, ¥51.5 billion more than the ¥570.1 billion on the balance sheet at the end of the previous fiscal year. Interest-bearing debt amounted to ¥336.1 billion, up ¥71.4 billion from the end of the previous fiscal year.

Net assets increased ¥14.4 billion from the end of the previous fiscal year, reflecting the positive impact of foreign exchange translation adjustments and other factors. As of December 31, 2016, shareholders' equity, which is net assets minus non-controlling interests, totaled to ¥634.0 billion, for a shareholders' equity ratio of 47.7%.

(3) Explanation of consolidated earnings forecasts

No revisions have been made to the forecast of consolidated earnings announced on November 8, 2016.

2. SUMMARY INFORMATION (NOTES)

(1) Transfer of important subsidiaries in the nine-month period under review:



(Other business)

Ajinomoto Pharmaceuticals Co., Ltd. (hereafter "Ajinomoto Pharmaceuticals", currently EA Pharma Co., Ltd., hereafter "EA Pharma"), which is a wholly owned subsidiary of the Company, acquired a portion of the gastrointestinal disease treatment related business of Eisai Co., Ltd. (hereafter "Eisai") through an absorption-type demerger as of April 1, 2016, shares of EA Pharma having been delivered to Eisai in compensation of such acquisition.

As a result, EA Pharma has become an equity-method affiliate with a 40% of stake in this first quarterly period, excluded from a consolidated subsidiary (specified subsidiary).

(2) Change in scope of consolidation or equity method:

Significant change in scope of equity method

The company acquired a 33.3 % stake in Promasidor Holdings Limited (hereafter "Promasidor") on November 8, 2016, which is a major manufacturer of processed food and develops business in African countries. Accordingly, Promasidor has been included in the scope of equity method in the nine-month period. As the deemed acquisition date is set to December 31, 2016, the business results of Promasidor are not included in the consolidated statement of income for the nine-month period.

(3) Adoption of special accounting methods for preparation of quarterly financial statements:

Method of estimating tax expenses

The Company and its consolidated subsidiaries estimate tax expenses by making a reasonable estimation of the effective tax rate on net income before income taxes after the application of tax effect accounting for the fiscal year, including the nine-month period under review, and applying this rate to net income before income taxes for the nine-month period under review. However, for the Company and any subsidiaries for which calculating tax expenses using an estimation of the effective tax rate would significantly lack rationality, tax expenses are estimated by using the statutory effective tax rate and factoring in material additions or deductions.

(4) Changes in accounting policy, changes in accounting estimates, and retrospective restatements:

(Changes in accounting policy of equity-method affiliates)

The Group has changed accounting policy of EA Pharma about revenue recognition from the first quarter of the fiscal year under review.

As mentioned in "(1) Transfer of important subsidiaries in the nine-month period under review," EA Pharma was established through the acquisition of a portion of the gastrointestinal disease treatment related business of Eisai. The wholly owned subsidiary Ajinomoto Pharmaceuticals, which mainly conducts food products business, acquired the aforementioned business of Eisai, which mainly conducts pharmaceutical business. By this trans-industry integration, Eisai has become the parent company of EA Pharma, and EA Pharma changes the way of managing the business to the way applied by the new parent company. Therefore, change of accounting policy was believed to be reasonable.

The major changes are described below.

Revenue recognition

As to royalty revenue when the Company derives the treatment agent and sales related rights to external firms, in the past it was fully recognized at the time of acceptance based on the contract, however, from the first quarter of the fiscal year under review, the recognition method has been changed to the method where the royalty before gaining approval of product sales is posted in reverse of research and development, the royalty after gaining approval of product sales is separately recognized as revenue according to the contract period.



The change in accounting policy has been applied retrospectively to the consolidated financial statement. The ninemonth period and full-year period of the previous fiscal year have been adjusted retrospectively.

Compared with the accounting policy before retrospective adjustment, sales in the nine-month period of the previous fiscal year declined ¥647 million, while, operating income, ordinary income, and net income before income taxes, respectively declined ¥338 million. Reflecting the cumulative impact on net assets at the beginning of the previous year, retained earnings at the beginning of previous year declined ¥4,208 million.

Details regarding the impact of this change on segment information are stated in page 16 "(3) Notes to the consolidated financial statements (Segment information)".

(5) Additional information

(Adoption of the Implementation Guidance on Recoverability of Deferred Tax Assets)

The Company has adopted "Implementation Guidance on Recoverability of Deferred Tax Assets" (Guideline of Financial Accounting Standard of Japan, March 28, 2016) in this first quarterly period.



3. CONSOLIDATED NINE-MONTH PERIOD FINANCIAL STATEMENTS

(1) Consolidated Balance Sheet

| | Millions of yen, rounded down | | | |
|---|-------------------------------|------------------------------|--|--|
| | As of end of third quarter | As of end of previous fiscal | | |
| | (December 31, 2016) | year (March 31, 2016) | | |
| Assets | | | | |
| Current assets | | | | |
| Cash on hand and in banks | 167,611 | 221,242 | | |
| Notes and accounts receivable | 190,490 | 181,860 | | |
| Goods and products | 115,096 | 116,303 | | |
| Goods in process | 9,255 | 8,270 | | |
| Raw materials and supplies | 54,346 | 54,833 | | |
| Deferred tax assets | 9,518 | 9,711 | | |
| Other | 36,840 | 33,034 | | |
| Allowance for doubtful accounts | (1,230) | (1,191) | | |
| Total current assets | 581,930 | 624,063 | | |
| Fixed assets | | | | |
| Tangible fixed assets | | | | |
| Buildings and structures | 364,301 | 362,650 | | |
| Accumulated depreciation and accumulated impairment | | | | |
| losses | (221,552) | (218,576) | | |
| Net buildings and structures | 142,748 | 144,074 | | |
| Machinery and vehicles | 594,901 | 588,820 | | |
| Accumulated depreciation and accumulated impairment | (443,986) | (438,207) | | |
| losses | (440,300) | (400,201) | | |
| Net machinery and vehicles | 150,915 | 150,613 | | |
| Land | 52,377 | 53,772 | | |
| Construction in progress | 22,359 | 22,260 | | |
| Other | 71,755 | 73,725 | | |
| Accumulated depreciation and accumulated impairment | (56,306) | (58,245) | | |
| losses | (66,666) | (00,210) | | |
| Net other assets | 15,448 | 15,480 | | |
| | | 386,201 | | |
| Total tangible fixed assets | 383,848 | , | | |
| Intangible fixed assets | | | | |
| Goodwill | 86,292 | 89,450 | | |
| Other | 65,674 | 46,560 | | |
| Total intangible fixed assets | 151,967 | 136,011 | | |
| Investments and other assets | | | | |
| Investments in securities | 192,705 | 96,133 | | |
| Long-term loans receivable | 1,338 | 1,084 | | |
| Deferred tax assets | 4,359 | 4,930 | | |
| Net defined benefit assets | 1,395 | 964 | | |
| Other | 11,429 | 13,343 | | |
| Allowance for doubtful accounts | (826) | (320) | | |
| Allowance for investment losses | (020) | (297) | | |
| Total investments and other assets | 240.400 | | | |
| | 210,400 | 115,837 | | |
| Total assets | 746,216 | 638,050 | | |
| Total assets | 1,328,147 | 1,262,113 | | |



(Continued)

| | Millions of yen | , rounded down |
|--|--|--|
| | As of end of third quarter (December 31, 2016) | As of end of previous fiscal year (March 31, 2016) |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable | 94,018 | 90,459 |
| Short-term borrowings | 68,824 | 6,456 |
| Commercial paper | 20,000 | - |
| Current portion of long-term borrowings | 11,137 | 11,189 |
| Accrued income taxes | 12,437 | 10,288 |
| Bonus reserve | 6,123 | 9,863 |
| Bonus reserve for directors and others | 192 | 427 |
| Provision for shareholder benefit program | 20 | 160 |
| Asset retirement obligations | - | 27 |
| Other | 95,442 | 104,432 |
| Total current liabilities | 308,196 | 233,304 |
| Long-term liabilities | | |
| Corporate bonds | 89,996 | 89,995 |
| Long-term borrowings | 144,310 | 155,211 |
| Deferred tax liabilities | 12,093 | 13,892 |
| Accrued retirement benefits for directors and others | 453 | 435 |
| Provision for loss on guarantees | - | 681 |
| Allowance for environmental measures | 562 | 585 |
| Liability for retirement benefit | 44,721 | 52,325 |
| Asset retirement obligations | 555 | 594 |
| Other | 20,867 | 23,158 |
| Total long-term liabilities | 313,560 | 336,880 |
| Total Liabilities | 621,757 | 570,185 |
| Net assets | | |
| Shareholders' equity | | |
| Common stock | 79,863 | 79,863 |
| Capital surplus | 3,872 | 26,031 |
| Retained earnings | 598,655 | 578,451 |
| Treasury stock | (6,892) | (6,944) |
| Total shareholders' equity | 675,498 | 677,402 |
| Accumulated other comprehensive income | | |
| Unrealized holding gain on securities | 18,935 | 17,804 |
| Unrealized gain (loss) from hedging instruments | (1,090) | (1,578) |
| Translation adjustments | (37,017) | (47,746) |
| Accumulated adjustments for retirement benefits | (22,293) | (26,008) |
| Total accumulated other comprehensive income (loss) | (41,466) | (57,529) |
| Non-controlling interests | 72,357 | 72,056 |



| Total net assets | 706,389 | 691,928 |
|----------------------------------|-----------|-----------|
| Total liabilities and net assets | 1,328,147 | 1,262,113 |



(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income Consolidated Statement of Income

Millions of yen, rounded down Nine-month period Nine-month period (April 1, 2016 to (April 1, 2015 to December 31, 2016) December 31, 2015) Net sales 811,775 902,600 Cost of sales..... 521,161 582,939 Gross profit 290,614 319,661 Selling, general and administrative expenses 221,724 240,669 68,889 Operating income 78,991 Non-operating income Interest income..... 2,262 2,105 Dividend income..... 1,203 1,205 Equity in earnings of non-consolidated subsidiaries and 3,577 1,504 affiliates..... Other 2.336 3.140 Total non-operating income 9,381 7,955 Non-operating expenses Interest expense..... 1.890 1.668 Other 2,110 2,406 4,000 Total non-operating expenses 4,074 74.269 Ordinary income 82,871 **Extraordinary gains** 0 4,463 Gain on sale of investment securities 24,872 Gain on sale of shares in affiliates companies 18,027 Gain on step acquisitions 1.825 1.043 Other 6.289 43,943 Total extraordinary gains **Extraordinary losses** Loss on disposal of fixed assets..... 1.948 1,037 Other 4,780 9,723 Total extraordinary losses..... 6,729 10,761 73,830 116,053 Net income before taxes..... Income taxes – total 20.908 27,690 52,922 88,363 Net income 8,300 Profit attributable to non-controlling interests 7,564 Profit attributable to owners of parent 45.358 80,063



Consolidated Statement of Comprehensive Income

| | Millions of yen, rounded down | | | |
|---|-------------------------------|--------------------|--|--|
| | Nine-month period | Nine-month period | | |
| | (April 1, 2016 to | (April 1, 2015 to | | |
| | December 31, 2016) | December 31, 2015) | | |
| Net income | 52,922 | 88,363 | | |
| Other comprehensive income | | | | |
| Unrealized holding gain (loss) on securities | 836 | 3,106 | | |
| Unrealized gain (loss) from hedging instruments | 367 | (355) | | |
| Translation adjustments | 11,575 | (33,728) | | |
| Adjustment for retirement benefits | 3,070 | 2,132 | | |
| Share of other comprehensive income of equity method affiliates | 732 | 3,033 | | |
| Total other comprehensive income | 16,582 | (25,812) | | |
| Comprehensive income | 69,504 | 62,550 | | |
| (Breakdown) | | | | |
| Comprehensive income attributable to owners of parent | 61,097 | 60,282 | | |
| Comprehensive income attributable to non-controlling interests | 8,406 | 2,268 | | |



(3) Notes to the consolidated financial statements

Notes regarding premise of a going concern

No applicable items.

Notes regarding marked changes in amount of shareholders' equity

The Company resolved at the meeting of its Board of Directors on May 10, 2016, to acquire its treasury stock under Article 156, as applied pursuant to paragraph 3, Article 165, of the Corporate Law. Accordingly, the Company buybacked 11,899,300 shares of common stock at ¥29,999 million in the market via a trust bank during the period from May 11, 2016 to July 15, 2016.

The Company, at its Board of Directors meeting held on July 28, 2016, determined retirement of treasury stock pursuant to Article 178 of the Corporate Law. The 11,899,300 shares of our common stock were retired on August 9, 2016. Accordingly, capital surplus, retained earnings, and treasury stock decreased ¥22,158 million, ¥7,903 million and ¥30,061 million respectively. After this, the number of shares outstanding is 571,863,354 shares.

Segment information

I. Nine-month period of the fiscal year ending March 31, 2017 (April 1, 2016 to December 31, 2016)

1. Information on sales, income or loss, assets and other items by reporting segment

| | Millions of yen, rounded down | | | | | | | |
|-------------------------------------|-------------------------------|-----------------------|--------------|------------|--------------------|----------------------|--------------|--|
| | Reporting segment | | | | | | | |
| | Japan Food | International Food | Life Support | Healthcare | Other Business* | Adjustment amount | Consolidated | |
| | Products | Products | | | | | | |
| Sales | | | | | | | | |
| (1) Sales to third parties. | 298,209 | 315,702 | 92,000 | 61,724 | 44,139 | - | 811,775 | |
| (2) Intra-group sales and transfers | 2,986 | 4,437 | 2,106 | 1,789 | 41,225 | (52,545) | - | |
| Total sales | 301,196 | 320,140 | 94,106 | 63,513 | 85,365 | (52,545) | 811,775 | |
| Segment income (loss) | | | | | | | | |
| (Operating income | 31,493 | 30,822 | 3,432 | 4,067 | (927) | - | 68,889 | |
| (loss)) | | | | | | | | |

Note: Other business includes the business tie-ups, the packaging business, the logistics business and other service businesses.

2. Assets in reporting segments

The amount of the segment assets in "International Food Product" increased ¥64,632 million compared to the end of the previous fiscal year. The increase is mainly due to Company's acquisition of a 33.3% stake in Promasidor and inclusion of Promasidor in the scope of equity-method affiliate in the nine-month period.

3. Change in reporting segments

As mentioned in "2. SUMMARY INFORMATION (NOTES), (4) Changes in accounting policy, changes in accounting estimates, and retrospective restatements", in accordance with the change in accounting policy of EA Pharma, an equity-method affiliate of the Company, the impact of the retrospective restatement has been reflected in the figures for the nine-month period of the previous fiscal year.



From this first quarter of period, pharmaceutical and nutrition care businesses used to belong to the "Healthcare" segment have been included respectively in the "Other Business" and the "Japan Food Products" segments.

Accordingly, the segment information for the nine-month period of the previous fiscal year has been adjusted and restated reflecting the segment change. As is described in the "1. Information on sales, income or loss, assets and other items by reporting segment" for the nine-month period of the previous fiscal year.

4. Information by region

Millions of yen, rounded down

| | "Japan" | "Asia" | "Americas" | "Europe" | Total |
|--|---------|---------|------------|----------|---------|
| Sales | 381,599 | 208,175 | 170,258 | 51,740 | 811,775 |
| Percentage of total consolidated sales | 47.0% | 25.6% | 21.0% | 6.4% | 100.0% |

Note: Sales are based on the location of customers, and are classified by country or region.

5. Information on fixed assets, impairment losses and goodwill by reporting segment

No applicable items.

II. Nine-month period of the fiscal year ended March 31, 2016 (April 1, 2015 to December 31, 2015)

1. Information on sales, income or loss, assets and other items by reporting segment

| | Millions of yen, rounded down | | | | | | | |
|--|-------------------------------|-----------------------------------|--------------|------------|----------|----------------------|--------------|--|
| | Reporting segment | | | | Other | | | |
| | Japan Food Products | International Food Products | Life Support | Healthcare | Business | Adjustment amount | Consolidated | |
| Sales | | | | | | | | |
| (1) Sales to third parties | 303,115 | 354,680 | 110,676 | 64,643 | 69,485 | - | 902,600 | |
| (2) Intra-group sales and transfers | 1,854 | 4,434 | 1,936 | 3,128 | 40,968 | (52,321) | - | |
| Total sales | 304,969 | 359,115 | 112,612 | 67,771 | 110,453 | (52,321) | 902,600 | |
| Segment income(loss) (Operating income (loss)) | 26,139 | 35,261 | 10,841 | 4,651 | 2,097 | - | 78,991 | |

- Note1: Other business includes the business tie-ups, the packaging business, the logistics business and other service businesses.
- Note2: The segment results for the nine-month period of the previous fiscal year have been retrospectively restated to reflect changes in the classification of business segments. For more information on the change, see "I. Nine-month period of the fiscal year ending March 31, 2017 (April 1, 2016 to December 31, 2016), 3. Change in reporting segments".
- Note3: Regarding AGF's business combination in the nine-month period of the previous fiscal year, the provisional accounting treatment was tentatively applied, as the allocation of acquisition costs had not yet been completed. However, the Company finalized the allocation of the acquisition costs at the end of previous fiscal year, and consolidated results for the nine-month period of the previous fiscal year have been revised to reflect it. As a result, segment income in "Japan Products" declined ¥836 million in the nine-month period of the previous fiscal year.



Note4: Along with the change in accounting policy of EA Pharma, an equity-method affiliate of the Company, the impact of the retrospective restatement has been reflected in the figures for the nine-month period of the previous fiscal year. Accordingly, sales to third parties in "others" and segment income decreased respectively ¥647 million and ¥338 million in the nine-month period of the previous fiscal year.

2. Information by region

Millions of yen, rounded down

| | "Japan" | "Asia" | "Americas" | "Europe" | Total |
|--|---------|---------|------------|----------|---------|
| Sales | 407,979 | 221,346 | 191,094 | 82,179 | 902,600 |
| Percentage of total consolidated sales | 45.2% | 24.5% | 21.2% | 9.1% | 100.0% |

Note1: Sales are based on the location of customers, and are classified by country or region.

3. Information on fixed assets, impairment losses and goodwill by reporting segment

Significant impairment losses in fixed assets

No applicable items.

Significant change in the amount of good will

The amount of goodwill that occurred from the business combination of AGF in the previous first quarter period was calculated tentatively because the allocation of acquisition cost had not been completed. At the end of the previous fiscal year, however, the allocation was completed and the provisional accounting treatment was finalized. As a result of it, the amount of goodwill has been modified. For the details, see "3. CONSOLIDATED NINE-MONTH PERIOD FINANCIAL STATEMENTS (Business mergers, etc.)".

Significant gain on negative goodwill

No applicable items.

(Reference)

Segment information by geographical area

Nine-month period of the fiscal year ending March 31, 2017

Millions of yen, rounded down

| | "Japan" | "Asia" | "Americas" | "Europe" | Total |
|--|---------|---------|------------|----------|---------|
| Sales to third parties | 395,723 | 188,596 | 165,494 | 61,959 | 811,775 |
| Percentage of total consolidated sales | 48.7% | 23.2% | 20.4% | 7.6% | 100.0% |
| Operating income | 32,860 | 28,023 | 6,944 | 1,060 | 68,889 |
| Percentage of total consolidated | 47.7% | 40.7% | 10.1% | 1.5% | 100.0% |
| operating income | | | 10.176 | 1.576 | |

Note2: Along with the change in accounting policy of EA Pharma, an equity-method affiliate of the Company, the impact of the retrospective restatement has been reflected in the figures for the nine-month period of the previous fiscal year. Accordingly, in the nine-month period of the previous fiscal year, sales in "Japan" decreased ¥647 million, percentages of total consolidated sales has not changed.



Millions of yen, rounded down

| | "Japan" | "Asia" | "Americas" | "Europe" | Total |
|--|---------|---------|------------|----------|---------|
| Sales to third parties | 422,999 | 208,743 | 189,002 | 81,854 | 902,600 |
| Percentage of total consolidated sales | 46.9% | 23.1% | 20.9% | 9.1% | 100.0% |
| Operating income | 34,661 | 30,386 | 10,961 | 2,982 | 78,991 |
| Percentage of total consolidated | 43.9% | 38.5% | 13.9% | 3.8% | 100.0% |
| operating income | | | | 3.0% | 100.0% |

- Note 1: Geographical area segments are categorized on the basis of geographic proximity and indicated in inverted commas.
- Note 2: Main countries and regions in segments other than "Japan":
 - "Asia": Countries of East and Southeast Asia
 - "Americas": Countries of North, Central and South America
 - "Europe": Countries of Europe and Africa
- Note3: Regarding business combination of AGF in the nine-month period of the previous fiscal year, the provisional accounting treatment was tentatively applied as the allocation of acquisition costs had not yet been completed. However, the Company finalized the allocation of the acquisition costs at the end of previous fiscal year, and consolidated results in the nine-month period of the previous fiscal year have been revised to reflect it. As a result, operating income in "Japan" declined ¥836 million.
- Note4: Along with the change in accounting policy of EA Pharma, an equity-method affiliate of the Company, the impact of the retrospective restatement has been reflected in the figures in the nine-month period of the previous fiscal year. Accordingly, in the previous nine-month period, sales to third party and operating income in "Japan" declined respectively ¥647 million and ¥338 million.

Business mergers, etc.

Integration through acquisition

Significant change in the original allocation of the acquisition cost included in comparative data

In its consolidated accounts for the nine-month period of fiscal 2015, the Company used a provisional accounting treatment to account for the acquisition of shares that resulted in AGF becoming a consolidated subsidiary on April 23, 2015. However, the actual allocation the acquisition cost was determined at the end of the previous fiscal year.

In line with this final determination, the comparative data in the consolidated balance sheet for the nine-month period of the year under review reflect a significant change in the original allocation of the acquisition cost of AGF. The main change was the allocation of ¥5,704 million in customer-related assets accounted for as intangible fixed assets. As result, the provisional calculation of goodwill related to the AGF acquisition of ¥35,198 million was reduced by ¥4,937 million to ¥30,261 million.

Owing to a result of this change, mainly a decrease in amortization of goodwill and an increase in depreciation of intangible fixed assets, the consolidated statement of income for the nine-month period of the previous fiscal year has been adjusted as follows: operating income, ordinary income, and net income before taxes were each reduced by ¥836 million, net income was reduced by ¥476 million, and profit attributable to owners of the parent was reduced by ¥468 million.